



18000 Studebaker Road, Fourth Floor
Cerritos, California 90703

Marina Recaps Recent Success

Over the past two years, Marina has expanded its headcount, client base, and its investments in company infrastructure. During this period, the company has expanded its operating footprint from 9 states to 13 states.

Some notable and very recent additions to the Marina family of clients:

Marina has just welcomed a new client in Oregon; an independent emergency physician group that was formerly serviced by a large, publicly traded national company. The physicians were in search of improved client communications, enhanced data connectivity and reporting capability, a dedicated service team, and improved financial performance. This continues a trend that has been building over the past several years where groups representing nearly 200,000 visits annually have migrated from this large, well – known national company to Marina.

Further south, Marina has recently added a large new client in Southern California who comes to the company after a long tenure with a service company in Southern California. Marina’s reporting capabilities and demonstrated technology expertise along with the company’s dedicated service team structure were key elements of the group’s decision to move to Marina.

Also in California, Marina has added a two-hospital system to the Marina client family. These hospitals were serviced by a mid-sized national company for more than 30 years prior to coming to Marina. The group was unsatisfied with off-shore coding and experienced excessive lag times and unbilled charts due to poor chart flow processes. Enhanced data analytics, documentation education, as well as Marina’s quality customer service through our dedicated service team structure were also primary evaluation metrics for this group. These 2 large emergency departments mark the most recent transitions from this mid-sized national billing company to Marina, a trend that represents more than 450,000 visits annually.

On the East coast, Marina welcomes a large hospital who previously used the hospital’s multispecialty coders and provided its own billing services for the emergency department physicians. Hospital administration and physicians alike look forward to capitalizing on Marina’s extensive domain expertise and increased documentation education, Marina’s technology investments, and realizing improved annual revenue.

About Marina Medical Billing Service, Inc.: Marina Medical Billing Service Inc. has been serving emergency departments and hospitals with coding and revenue cycle management services since 1981. Leveraging customized service solutions and focused on maximizing accuracy and accountability, Marina currently processes 3.2 million patient visits totaling \$1.4 billion in charges annually. Marina is among the elite in the nation specializing in emergency medicine coding and billing. For more information about Marina, please visit www.marinabilling.com.